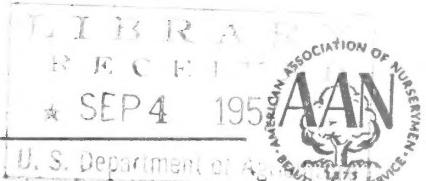


HESS' NURSERIES

GROWERS OF CHOICE NURSERY STOCK

Member—

American Association of Nurserymen
 Eastern Nurserymen's Association
 Florida Nurserymen's & Growers Association
 Illinois State Nurserymen's Association
 Holly Society of America
 New Jersey Association of Nurserymen
 Pennsylvania Nurserymen's Association
 Southern Nurserymen's Association
 Tennessee State Nurserymen's Association
 Virginia Nurserymen's Association



Plant America!

MOUNTAIN VIEW, NEW JERSEY

FALL 1957 PRICELIST

SEEDLINGS

| | | 100 | 1000 |
|------------------------------------|--------------------------|--------|---------|
| Acer rubrum | 2 yr. sdlg. 6-12" | \$5.00 | \$45.00 |
| Berberis thunbergi atropurpurea | 3 yr. sdlg. 15-18" | 11.00 | 90.00 |
| Crataegus phaenopyrum (cordata) | 1 yr. sdlg. 12-15" | 7.50 | 60.00 |
| Fagus sylvatica | 1 yr. sdlg. 6-8" | 10.00 | 85.00 |
| Hamamelis virginiana | 2 yr. sdlg. 10-15" | 6.00 | 50.00 |
| Ilex decidua | 2 yr. sdlg. 12-15" | 7.50 | 60.00 |
| Ligustrum Dwarf Wintergreen | 1 yr. transplants | 20.00 | |
| Myrica pensylvanica | 1 yr. sdlg. 3-6" | 5.00 | 40.00 |
| Picea abies | transplanted understock | 10.00 | 85.00 |
| Picea glauca | 3 yr. sdlg. 6-8" | 5.00 | 40.00 |
| Picea pungens glauca | 2 yr. sdlg. 4-6" | 5.00 | 40.00 |
| Picea pungens glauca | 4 yr. sdlg. 6-8" (heavy) | 7.50 | 60.00 |
| Pinus flexilis | 4 yr. sdlg. 4-6" | 7.00 | 60.00 |
| Pinus mughus (True Dwarf Tyrolean) | 2 yr. sdlg. 3-4" | 5.00 | 40.00 |
| Pinus nigra | 2 yr. sdlg. 4-8" | 4.50 | 40.00 |
| Pinus sylvestris | 2 yr. sdlg. 4-8" | 4.00 | 35.00 |
| Pinus thunbergi | 2 yr. sdlg. 6-8" | 4.00 | 35.00 |
| Pseudotsuga taxifolia glauca | 2 yr. sdlg. 6-8" | 6.50 | 50.00 |
| Quercus coccinea | 1 yr. sdlg. 6-8" | 6.00 | 50.00 |
| Quercus palustris | 1 yr. sdlg. 6-12" | 6.00 | 50.00 |
| Sorbus aucuparia | 1 yr. sdlg. 6-12" | 6.00 | 50.00 |
| Sorbus aucuparia | 1 yr. sdlg. 12-18" | 8.50 | 75.00 |
| Taxus capitata | 2 yr. sdlg. 3-6" | 10.00 | 85.00 |
| Taxus capitata | 3 yr. sdlg. 6-8" | 15.00 | 125.00 |
| Thuja occidentalis | 2 yr. sdlg. 4-6" | 5.00 | 40.00 |
| Thuja orientalis | transplanted understock | 8.50 | 75.00 |

ERICACEOUS PLANTS

| | | 10 | 100 |
|-----------------------------|-------------------|--------|---------|
| Azalea macronularium | 2 yr. transplants | \$3.00 | \$25.00 |
| Leucothoe catesbaei | 2 yr. transplants | 3.00 | 25.00 |
| Pieris floribunda | 2 yr. transplants | 3.00 | 25.00 |
| Rhododendron catawbiense | 2 yr. transplants | 2.50 | 20.00 |
| Rhododendron hybridum (red) | 2 yr. transplants | 3.50 | 30.00 |

1960-1961

BEDDED STOCK 2 YEAR TRANSPLANTS

| | | 10 | 100 |
|---|-------------------|--------|---------|
| <i>Ilex convexa</i> | | \$4.25 | \$35.00 |
| <i>Ilex crenata rotundifolia</i> | | 4.25 | 35.00 |
| <i>Taxus cuspidata densiformis</i> | | 4.50 | 40.00 |
| <i>Taxus cuspidata densiformis</i> | 3 yr. transplants | 6.00 | 55.00 |
| <i>Taxus cuspidata F & F compacta</i> | | 4.75 | 40.00 |
| <i>Taxus media Brownii</i> | | 4.75 | 40.00 |
| <i>Taxus media Cliftoni</i> | | 4.75 | 40.00 |
| <i>Taxus media Hatfieldi</i> | | 4.75 | 40.00 |
| <i>Taxus media Vermeulen</i> | | 4.75 | 40.00 |

WELL ESTABLISHED CUTTINGS FROM 2½" POTS

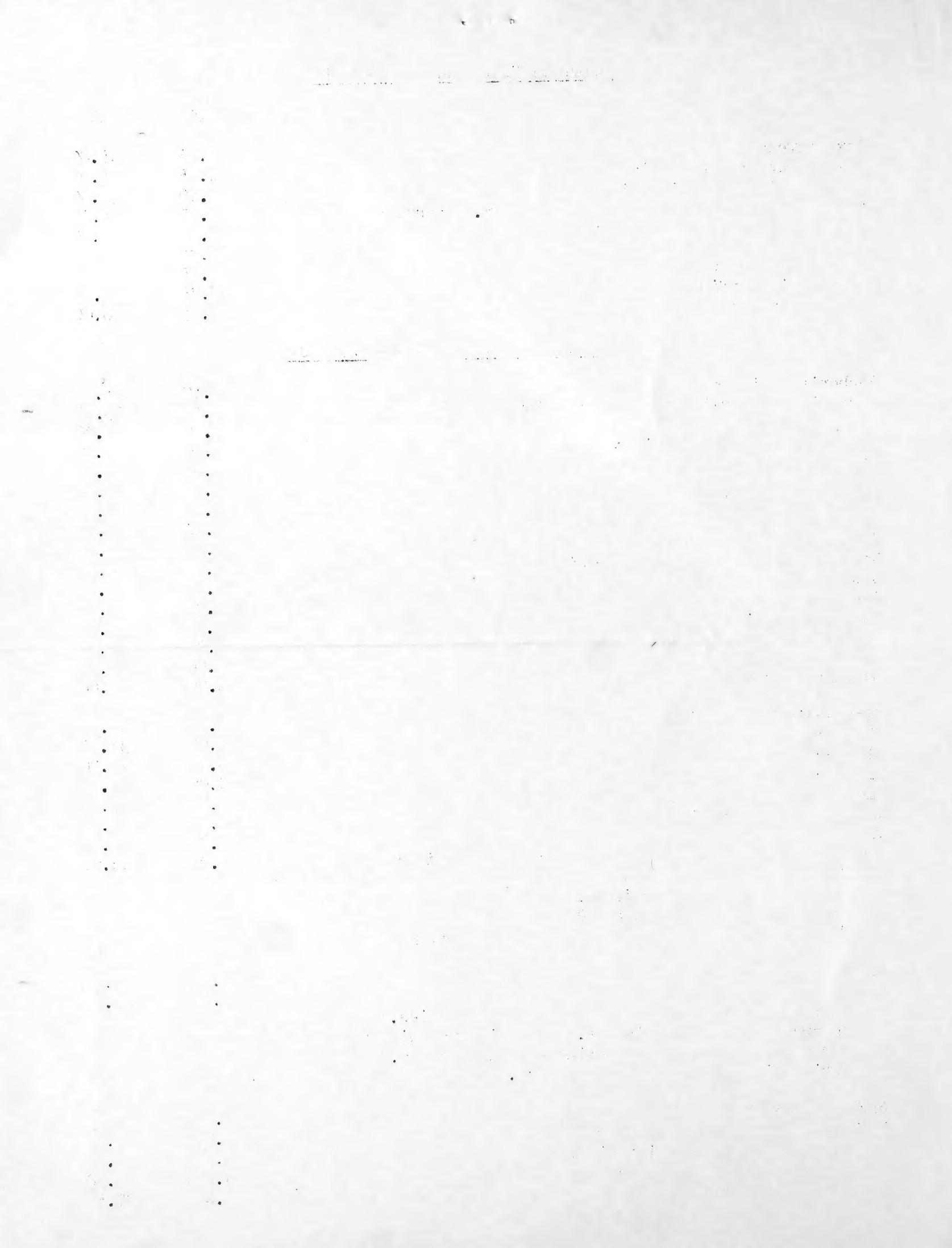
| | | | |
|--|--|--------|---------|
| <i>Berberis Julianae</i> | | \$3.50 | \$25.00 |
| <i>Berberis thunbergi atropurpurea Crimson Pygmy</i> | | 3.50 | 25.00 |
| <i>Buxus Handsworthi</i> | | 3.00 | 20.00 |
| <i>Chamaecyparis cyano viridis</i> | | 3.00 | 20.00 |
| <i>Chamaecyparis filifera aurea</i> | | 3.00 | 20.00 |
| <i>Chamaecyparis plumosa aurea</i> | | 3.00 | 20.00 |
| <i>Cotoneaster adpressa praecox</i> | | 3.00 | 20.00 |
| <i>Cotoneaster conspicua decidua</i> | | 3.00 | 20.00 |
| <i>Cotoneaster horizontalis</i> | | 3.00 | 20.00 |
| <i>Cotoneaster horizontalis perpusilla</i> | | 3.00 | 20.00 |
| <i>Cotoneaster salicifolia</i> | | 3.00 | 20.00 |
| <i>Enkianthus campanulatus</i> | | 3.00 | 20.00 |
| <i>Euonymus carrieri</i> | | 3.00 | 20.00 |
| <i>Euonymus japonica</i> | | 3.00 | 20.00 |
| <i>Euonymus patens</i> | | 3.00 | 20.00 |
| <i>Euonymus vegetus</i> | | 3.00 | 20.00 |

| | | | |
|---|------------------------------|-------------|-------|
| <i>Ilex aquifolium Ciliata Major</i> | | 5.00 | 40.00 |
| <i>Ilex cornuta Burfordi</i> | | 4.00 | 35.00 |
| <i>Ilex crenata convexa</i> | | 3.00 | 20.00 |
| <i>Ilex crenata Helleri</i> | | 3.00 | 20.00 |
| <i>Ilex crenata microphylla</i> | | 3.00 | 20.00 |
| <i>Ilex crenata rotundifolia</i> | | 3.00 | 20.00 |
| <i>Ilex glabra</i> | | 3.00 | 20.00 |
| <i>Ilex opaca</i> (4-6" in the following named varieties) | | 5.00 | 45.00 |
| Arden | Farage | Judge Brown | |
| > Boyce Thompson #3 | Femina #16 | Lake City | |
| Cheerful | Hedge Holly | Mae | |
| Christmas Tide | *Hookstraw (Old Heavy Berry) | St. Mary | |
| Delia Bradley | Joyce | | |
| <i>Ilex opaca mascula</i> | | 5.00 | 45.00 |
| > <i>Ilex opaca mascula Brown #9</i> | | 5.00 | 45.00 |

*Sold only in combination with other varieties.

On orders for fall shipment, a 10% discount will be allowed for all Hollies shipped during the fall season. Prices for spring will be net as quoted above.

| | | | |
|--|--|------|-------|
| 7 <i>Juniperus depressa plumosa</i> | | 3.00 | 20.00 |
| <i>Juniperus horizontalis Bar Harbor</i> | | 3.00 | 20.00 |
| <i>Juniperus horizontalis Wiltoni glauca</i> | | 3.00 | 20.00 |
| <i>Juniperus pfitzeriana compacta</i> | | 3.00 | 22.50 |
| <i>Juniperus pfitzeriana nana</i> | | 3.00 | 22.50 |



WELL ESTABLISHED CUTTINGS FROM 2 $\frac{1}{4}$ " POTSContinued

10 100

| | | |
|----------------------------------|--------|---------|
| Oxydendrum arboreum | \$3.00 | \$22.50 |
| Pieris japonica | 3.00 | 20.00 |
| Prunus laurocerasus schipkaensis | 3.50 | 30.00 |
| Pyracantha coccinea lalandi | 3.00 | 20.00 |
| Rhododendron Wilsoni | 4.50 | 40.00 |
| Sarcococca hookeriana humilis | 3.00 | 20.00 |
| Taxus canadensis stricta | 3.00 | 20.00 |
| Taxus cuspidata aurea | 3.00 | 20.00 |
| Taxus cuspidata densiformis | 3.00 | 20.00 |
| Taxus cuspidata F & F Compacta | 3.00 | 20.00 |
| Taxus cuspidata nana | 3.00 | 20.00 |
| Taxus media Cliftoni | 3.00 | 20.00 |
| Taxus media Halloran | 3.00 | 20.00 |
| Taxus media Hatfieldi | 3.00 | 20.00 |
| Taxus media Henryi | 3.00 | 20.00 |
| Taxus media Hicksi | 3.00 | 20.00 |
| Taxus media Moon's columnaris | 3.00 | 20.00 |
| Taxus media Vermeulen | 3.00 | 20.00 |
| Taxus media Wardi | 3.00 | 20.00 |
| Thuja occ. globosa Howe Type | 3.00 | 20.00 |
| Thuja occ. globosa novum | 3.00 | 20.00 |
| Thuja occ. nigra | 3.00 | 20.00 |
| Viburnum fragrans | 3.00 | 20.00 |

1 YEAR GRAFTS FROM 2 $\frac{1}{4}$ " POTS

| | | |
|---|--------|---------|
| Cornus florida rubra Prosser | \$8.50 | \$75.00 |
| Fagus sylvatica pendula | 7.50 | 65.00 |
| Fagus sylvatica Riversi | 7.50 | 65.00 |
| Juniperus scopulorum Blue Haven | 7.50 | 65.00 |
| Juniperus virginiana pyramidaliformia Hilli | 7.50 | 65.00 |
| Quercus robur fastigiata | 8.50 | 75.00 |
| Tsuga canadensis pendula | 7.50 | 65.00 |

GRAFTED STOCK FOR SPRING 1958 DELIVERY

Grafts are normally ready for shipment after April 15th. Since there is a possibility of damage by late spring frost, kindly give a shipping date when you feel it is safe to plant without frost injury.

| | | |
|---------------------------------------|--------|---------|
| Acer palmatum atropurpureum | \$7.50 | \$65.00 |
| Acer palmatum dissectum atropurpureum | 7.50 | 65.00 |
| Acer rubrum columolare | 7.50 | 65.00 |
| Acer saccharum monumentale | 7.50 | 65.00 |
| Cedrus atlantica glauca | 7.50 | 65.00 |
| Cornus florida alba plena | 6.50 | 55.00 |
| Cornus florida rubra | 6.50 | 55.00 |
| Cornus florida rubra Prosser | 7.50 | 65.00 |
| Cornus kousa chinensis | 6.50 | 55.00 |
| Fagus sylvatica Riversi | 6.50 | 55.00 |
| Ilex opaca femina | 7.50 | 65.00 |

| | | |
|-------------------|-----------------------------|-------------|
| Arden | Farage | Mae |
| Boyce Thompson #3 | Hookstraw (Old Heavy Berry) | Manig |
| Cheerful | Joyce | Miss. Helen |
| Christmas Tide | Judge Brown | Osa |
| Delia Bradley | Lake City | Richards |

the first place, the most important
and the most difficult, is to
determine which of the two
methods of dealing with the
problem is the best. This
is not an easy task, because
there are many factors involved
in the choice of method, such as
the size of the problem, the
amount of time available, the
complexity of the problem,
the availability of data, the
accuracy required, the cost of
the method, and so on. In
addition, there are also
many other factors that
may affect the choice of
method, such as the personal
experience and preferences
of the researcher, the availability
of software, the availability
of hardware, and so on.

After determining the best
method, the next step is to
apply it to the problem.

The third step is to evaluate
the results obtained from
the application of the chosen
method. This involves
comparing the results with
the expected results, and
assessing the accuracy and
precision of the results.
This step is very important,
because it helps to determine
whether the chosen method
is appropriate for the problem
and whether the results are
reliable and accurate.

The fourth step is to draw
conclusions from the results
obtained from the application
of the chosen method. This
involves summarizing the
findings and drawing
generalizations and conclusions
from the results.

The fifth step is to report
the results and conclusions
obtained from the application
of the chosen method. This
involves writing a report
describing the methods used,
the results obtained, and
the conclusions drawn.

The sixth step is to discuss
the results and conclusions
obtained from the application
of the chosen method. This
involves discussing the results
with other researchers, and
sharing the findings and
conclusions with them.

GRAFTED STOCK FOR SPRING 1958 DELIVERY

Continued

| | 10 | 100 |
|---|--------|---------|
| Ilex opaca mascula | \$7.50 | \$65.00 |
| Ilex opaca mascula Judge Brown #9 | 7.50 | 65.00 |
| Juniperus chinensis columnaris glauca | 6.50 | 55.00 |
| Juniperus chinensis columnaris viridis | 6.50 | 55.00 |
| Juniperus chinensis keteleeri | 6.50 | 55.00 |
| Juniperus chinensis neaboriensis | 6.50 | 55.00 |
| Juniperus chinensis sargentii | 6.50 | 55.00 |
| Juniperus chinensis sargentii glauca | 6.50 | 55.00 |
| Juniperus sabina Von Ehron | 6.50 | 55.00 |
| Juniperus squamata meyeri | 6.50 | 55.00 |
| Juniperus virginiana Burki | 6.50 | 55.00 |
| Juniperus virginiana canaertii | 6.50 | 55.00 |
| Juniperus virginiana elegantissima | 6.50 | 55.00 |
| Juniperus virginiana glauca | 6.50 | 55.00 |
| Juniperus virginiana globosa | 6.50 | 55.00 |
| Juniperus virginiana kosteriana | 6.50 | 55.00 |
| Juniperus virginiana schotti | 6.50 | 55.00 |
| Juniperus virginiana pyramidaliformis Hilli | 6.50 | 55.00 |
| Magnolia rustica rubra | 7.50 | 65.00 |
| Magnolia soulangeana | 7.50 | 65.00 |
| Magnolia soulangeana nigra | 7.50 | 65.00 |
| Magnolia stellata | 7.50 | 65.00 |
| Magnolia stellata rubra | 7.50 | 65.00 |
| Magnolia stellata Water Lily | 7.50 | 65.00 |
| *Pinus cembra | 7.00 | 60.00 |
| Thuja occidentalis douglasii spiralis | 5.50 | 45.00 |
| Thuja occidentalis elegantissima | 5.50 | 45.00 |
| Thuja occidentalis lutea Mary Corey | 5.50 | 45.00 |
| Thuja occidentalis lutea Geo. Peabody | 5.50 | 45.00 |
| Thuja occidentalis nigra | 5.50 | 45.00 |
| Thuja occidentalis pyramidalis | 5.50 | 45.00 |
| Thuja occidentalis rosenthalii | 5.50 | 45.00 |
| Thuja occidentalis wareana (sibirica) | 5.50 | 45.00 |
| Thuja orientalis aurea nana | 5.50 | 45.00 |
| Thuja orientalis conspicua | 5.50 | 45.00 |
| Thuja orientalis elegantissima | 5.50 | 45.00 |
| Tsuga canadensis pendula | 6.50 | 55.00 |

*Five needle Pines cannot be shipped in the following States:

Arizona, California, Colorado, Georgia, Kentucky, New Mexico,
Nevada, South Carolina and Tennessee.

TERMS

Prices in this list are net cash F.O.B. Mountain View, New Jersey, but the usual terms will be extended those of established credit. No goods sent C.O.D. unless 25% of amount is sent with order. 5 of one kind will be billed at the 10 rate. 25 at the 100 rate. 250 at the 1000 rate.

Due to handling costs orders for less than \$10.00 cannot be accepted.

From those not acquainted with our stock a trial order will be appreciated.

Packing extra at cost.

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